



The Inside Story - Issue 8



Manuel Peña

The first half of the year has seen us spread far and wide with projects in Perth, Sydney, Melbourne and Brisbane, as well as significant local projects.

While there appears to be plenty of opportunities for new projects, we are finding the market extremely competitive and on that basis, our energies have focused on optimising and 'value engineering' every aspect of the business to ensure we can deliver at lower costs whilst remaining profitable which will no

doubt hold us in good stead moving forward.

I hope you enjoy this edition and I extend to you my best personal regards.

Manuel Peña

Providore, Marina Mirage

Award winning chef Luke Turner has opened his exciting new licensed cafe/restaurant with a gourmet market including a patisserie, cheese room, a continental deli, the finest selection of fresh fruit and vegetables, premium organic meat, chefs' quality take home meals, trawler direct seafood and more that's making for a sensational concept on food dining and provisioning.



Exciting the senses and taste buds is the Providore mission - we are extremely happy to be at Marina Mirage.

- Luke Turner, Providore, Marina Mirage



Architect, Adrian Spence of Richard & Spence has achieved a stroke of genius where coffee, champagne, fine food dining or snack and fresh food shopping is all offered under one roof.

Luke has worked previously with Adrian and this project moved quickly from concept to a contract build.

PQ worked closely with Adrian, Luke and Marina Mirage management on this complex project, built to a tight schedule. Luke said we opened on time to a beautifully finished café/restaurant – it works brilliantly.

"Projects Queensland handed us the completed Providore late December and we have had enormous customer support and compliments every day since.

"It is very gratifying when all the planning and construction is completed and every day we open I am delighted my expectations for Providore have been wildly exceeded."



Watches of Switzerland, Perth

It was only a matter of time before Watches of Switzerland timed a complete renovation of its Perth premises in the most upmarket shopping destination at 38 King Street.

Tino Vella Design (TVD) commissioned PQ to transform the company's Perth premises into one of the premium luxury retail environments displaying products of Switzerland's finest watchmakers.



The boutique rubs shoulders with the likes of Louis Vuitton and Gucci along with Bally and Tiffany & Co, to name a few that occupy some of the most

beautiful commercial buildings constructed in 19th Century Perth.

As part of the renovation, a Rolex In-store boutique has been included – this Rolex Espace incorporates the latest design from Rolex's best Espace concepts from around the world, enhanced by a design that includes a most beautiful assortment of timber glass and stone.

The TVD design has delivered a completely new look for the boutique, highlighted by the use of specialist steels, marble and timber with the new shopfront showcasing Watches of Switzerland's finest brands.

Project Manager, Craig Stewart said the close working relationship with the TVD team has enabled the PQ team to be fully conversant with the design concepts and standards



expected by TVD and the client.

"We were proud to be selected for this complex refurbishment project incorporating materials of unsurpassed quality and deliver the project as scheduled for April 30. PQ's John Scott's onsite supervision expertise ensured that the exacting standards of TVD were adhered to by all trades throughout the entire project," observed Craig Stewart.

PTC Kiosks

With four year's growth servicing the retail delivery of phone and tablet accessories, PTC is fast gaining a foothold in this competitive segment of the market offering a wide range of products for the fashion conscious consumer.

Director Jay Wang said the company now has 10 outlets in Queensland with a new store at Browns Plains opened 23rd May.

"All our stores are located in major shopping centres providing our customers easy access to our products and services.

"Projects Queensland has delivered four outlets for us in SE Queensland in the last six months as part of a plan to update our original



modular kiosks," said Jay.

PTC sources after-market accessories as well as genuine brand items from suppliers in the U.S., Australia, and Asia

Manuel Pena said working with PTC followed a previous client recommendation and PQ worked closely with Jay's designers, the VECA Group.

"The design involved a lot of glass and met Jay's requirement that the shelves should appear to be continuous rather than visibly contained within each carcass, including lighting to each shelf with wiring routed discretely back to the transformer within the carcass."

"The materials chosen included Staron Solid Surface in Metallic Galaxy, 2-pac lacquer, powder coated metal finishes, colour backed glass and included over 80 meters of LED lighting. The original design posed a few challenges which exceeded the budget, however we worked with Jay and the retail design team at Westfield to make minor adjustments in order to meet Jay's budget," said Manuel.

Villa Laguna Boutique, Cottesloe, Western Australia

In early September 2012, Projects Queensland (PQ) was approached by Sharon Brant to help realise the potential of 'the worst house on the best street' for her women's fashion boutique; Villa Laguna on iconic Napoleon Street in Cottesloe, Western Australia.

The brief for this interior fitout was simple; create a new level of elegance to showcase exclusive Australian and European high-end fashion with an opulent '5 Star Villa' feel with influences of Indonesian rustic timbers and a distinct Asian flavour.



PQ's in-house interior designer Chloe Worth worked closely with Production Manager Russell Baker, and PQ's WA-based Director Brad Dunne to realise Sharon's vision for the store. The team created custom-designed 'floating' teak shelving with illuminated hanging displays, and rough sawn Jarrah feature entry doors with wrought iron panels.



Decorative elements such as metallic bronze crushed stone wallpaper to the structural bulkhead and column with perforated stainless steel round Boyd Blue pendants give Villa Laguna a unique look which has been met with rave reviews.

Local Architect, Simon Rodrigues from Rodrigues Bodycoat Architects tends to agree. He said what you have created here is of the highest quality and attention to detail, the design complements the product and it also complements the street. "You have achieved a new level of sophistication that people have commented on to me personally. This is the greatest showcase of your company's work and this establishes your company here in the big part of town. Congratulations and well done," said Simon Rodrigues.

PQ Goes Green

PQ has installed a 40.15 Kw PV Solar System and energy efficient lighting throughout the factory as part of its commitment to energy efficiency and carbon reduction.

Previous initiatives include harvesting factory roof rainwater and the installation of a computer aided ANDI



router that saves time on large board cuts runs with minimum off-cut waste.

Manuel Pena said PQ is continually investigating cost saving methods - solar power and energy saving lighting will contribute to lowering our production costs.

Sporting Achievements



A number of Projects Queensland staff members have recently celebrated sporting achievements. Admin Manager, Sandra Lysaght competed in the 2012 Pan Pacific Masters Games playing hockey.

When our Production Manager, Russell Baker and draftsman/CNC operator, Luke Ryan aren't in the surf they are fishing. Their team, Team Slap, finished in the Top 10 the Gold Coast Flathead Classic.



General Manager, Manuel Pena competes in Historic Production Sports Car Racing which is categorised as Group S by the motorsports governing body in Australia. In 2012, Manuel achieved 3rd outright (Group S) and 1st in class (Group Sb) in Queensland in the #28 Alfa Romeo GTV 1750.



Staff Profiles



Steve Leslie

Age: 49

Role: Draftsman

Family/Kids: Fiancee - Vangie and my 3 beautiful daughters - Danielle, Renae and Shania....

I have a lovely stepdaughter - Jenny and cool stepson – James.

Interests/Hobbies: waterskiing, photography and building computers.

Career Highlights: You couldn't wish to work with a better team of professionals than at Projects Queensland. I am very fortunate to be operating on a daily basis an advanced computer aided 3D design software to control a computer numerical controlled machine....

I am qualified in two trades - joinery machinist and cabinetmaking.

I won a Master Builders Award for Queensland back in the early days...

Favourite Food: North Qld mud crabs, oysters natural and king prawns....with a good red!

Favourite Holiday Destination: Mission Beach/ Dunk Island in North Queensland

Heroes: Clint Eastwood - "Go Ahead Make My Day"

Villains: Who ever invented flies....?

Biggest Fear: Losing my teeth and hair

Anything else you would like to share with us: There are only three types of workers in this world: those who get things done, those who watch things get done, and those who wonder how so much got done.



Andy Wingate

Age: 47

Role: Project Manager/Estimator

Family/Kids: Wife Alison, daughter Annabel 17, son Isaac 14

Interests/Hobbies: scuba diving, underwater photography, photography, power boating.

Career Highlights: Jumping on a plane and finding Projects Qld / Doing an extensive refurbishment for the Duke of Northumberland

Favourite Food: Any English real ale..... or Irish stout will do if that counts!

Favourite Holiday Destination: Maldives, but really wanting to go shark feeding with bull sharks in Fiji.
Heroes: Russell Baker for believing in me when I was 10,000 miles away!

Villains: The people back in the UK who tried to talk me out of making the move.

Biggest Fear: Not being able to get my diving cylinder's filled for the weekend!

Anything else you would like to share with us: Moving to the other side of the world and starting a new life should have been so difficult, but the transition has been made so easy with the welcoming I have received from colleagues and staff at PQ.